



Zerto Pricing -- TX DIR Contract -- DIR-TSO-3334

Centre Technologies Inc.

Product Description	Product Number	MSRP	Contract Discount off MSRP	DIR Contract Final Customer Price (including .75% DIR Admin Fee)
Zerto Virtual Replication Software Single VMs *	ZVR-VM-ZP-1VM	\$ 745.00	15.00%	\$ 638.00
Zerto Zerto Standard Maintenance & Support for single VMs *	ZVR-MS-PRM-ZP-1VM-1Y	\$ 186.25	15.00%	\$ 159.50
Zerto Zerto Premium Maintenance & Support for single VMs *	ZVR-MS-STD-ZP-1VM-1Y	\$ 149.00	15.00%	\$ 127.60
Z-Packs: Zerto Virtual Replication (ZVR) Software Packs				
Zerto Virtual Replication Software Pack 25 VMs	ZVR-VM-ZP-25	\$ 17,694.00	15.00%	\$ 15,152.70
Zerto Virtual Replication Software Pack 100 VMs	ZVR-VM-ZP-100	\$ 67,050.00	15.00%	\$ 57,419.94
Zerto Virtual Replication Software Pack 250 VMs	ZVR-VM-ZP-250	\$ 158,313.00	15.00%	\$ 135,575.30
Zerto Virtual Replication Software Pack 500 VMs	ZVR-VM-ZP-500	\$ 298,000.00	15.00%	\$ 255,199.75
Zerto Virtual Replication Software Pack 1000 VMs	ZVR-VM-ZP-1000	\$ 558,750.00	15.00%	\$ 478,499.53
Zerto Standard Maintenance & Support for Z-Packs 12 Months				
Zerto Standard Maintenance & Support Pack 25 VMs	ZVR-MS-STD-ZP25-1Y	\$ 3,538.80	15.00%	\$ 3,030.54
Zerto Standard Maintenance & Support Pack 100 VMs	ZVR-MS-STD-ZP100-1Y	\$ 13,410.00	15.00%	\$ 11,483.99
Zerto Standard Maintenance & Support Pack 250 VMs	ZVR-MS-STD-ZP250-1Y	\$ 31,662.60	15.00%	\$ 27,115.06
Zerto Standard Maintenance & Support Pack 500 VMs	ZVR-MS-STD-ZP500-1Y	\$ 59,600.00	15.00%	\$ 51,039.95
Zerto Standard Maintenance & Support Pack 1000 VMs	ZVR-MS-STD-ZP1000-1Y	\$ 111,750.00	15.00%	\$ 95,699.91
Zerto Premium Maintenance & Support for Z-Packs 12 Months				
Zerto Premium Maintenance & Support Pack 25 VMs	ZVR-MS-PRM-ZP25-1Y	\$ 4,423.50	15.00%	\$ 3,788.17
Zerto Premium Maintenance & Support Pack 100 VMs	ZVR-MS-PRM-ZP100-1Y	\$ 16,762.50	15.00%	\$ 14,354.99
Zerto Premium Maintenance & Support Pack 250 VMs	ZVR-MS-PRM-ZP250-1Y	\$ 39,578.25	15.00%	\$ 33,893.82
Zerto Premium Maintenance & Support Pack 500 VMs	ZVR-MS-PRM-ZP500-1Y	\$ 74,500.00	15.00%	\$ 63,799.94
Zerto Premium Maintenance & Support Pack 1000 VMs	ZVR-MS-PRM-ZP1000-1Y	\$ 139,687.50	15.00%	\$ 119,624.88
Zerto Virtual Replication Software for Migration for Single VMs (6 month License) †	ZVR-VM-MIG	\$ 200.00	15.00%	\$ 171.28
*Minimum of 15 is required if not purchased with a Z-pack				
† Per VM license is for single time use. A minimum of 50 VMs is required when purchasing ZVR for migration.				

Related Services				
Managed Services Basic Workstation Management per month	CENT-MS-BDSK	\$ 42.00	12.00%	\$ 37.24
Managed Services Bundled Service Offering - 1 Week Services	CENT-MS-BNDL	\$ 8,299.84	12.00%	\$ 7,358.64
Managed Services Basic Network Management per month	CENT-MS-BNWK	\$ 245.00	12.00%	\$ 217.22
Managed Services Basic Server Management per month	CENT-MS-BSVR	\$ 145.00	12.00%	\$ 128.56
Managed Services Elite Workstation Management per month	CENT-MS-EDSK	\$ 80.00	12.00%	\$ 70.93
Managed Services Elite Network Management per month	CENT-MS-ENWK	\$ 350.00	12.00%	\$ 310.31
Managed Services Elite Server Management per month	CENT-MS-ESVR	\$ 245.00	12.00%	\$ 217.22
Managed Services Basic Server Monitoring per month	CENT-MS-MSVR	\$ 90.00	12.00%	\$ 79.79
Managed Services Workstation Management per month	CENT-MS-PDSK	\$ 65.00	12.00%	\$ 57.63
Managed Services Network Management per month	CENT-MS-PNWK	\$ 295.00	12.00%	\$ 261.55
Managed Services Server Management per month	CENT-MS-PSVR	\$ 195.00	12.00%	\$ 172.89
Managed Services Managed Replication Support per month	CENT-MS-REP-SUP	\$ 750.00	12.00%	\$ 664.95
Project Services 1 Week	CENT-NC-AGILE-1Wk	\$ 10,800.00	12.00%	\$ 9,575.28



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Project Services 1 Day	CENT-NC-AGILE-1Dy	\$ 2,160.00	12.00%	\$ 1,915.06
Project Services 1 Hour - Senior Consultant	CENT-NC-STC	\$ 216.00	12.00%	\$ 191.51
Project Services 1 Hour - Technical Consultant	CENT-NC-TC	\$ 186.00	12.00%	\$ 164.91
Project Services 1 Hour - ConsultantZerto Hosted License per month	CENT-HS-ZVR	\$ 40.00	12.00%	\$ 35.46
Backup as a Service per GB per month	CENT-HS-STOR-BACKUP	\$ 0.30	12.00%	\$ 0.27
Business Continuity as a Service per server per month	CENT-HS-BC	\$ 1,000.00	12.00%	\$ 886.60